

# Halfway to anywhere: Long-term trends in space transportation cost

***PRICE***

Fabian Eilingsfeld  
PRICE Systems Ltd.

**2016 International Training Symposium  
of the International Cost Estimating  
and Analysis Association (ICEAA)**

Bristol, England  
19 October 2016



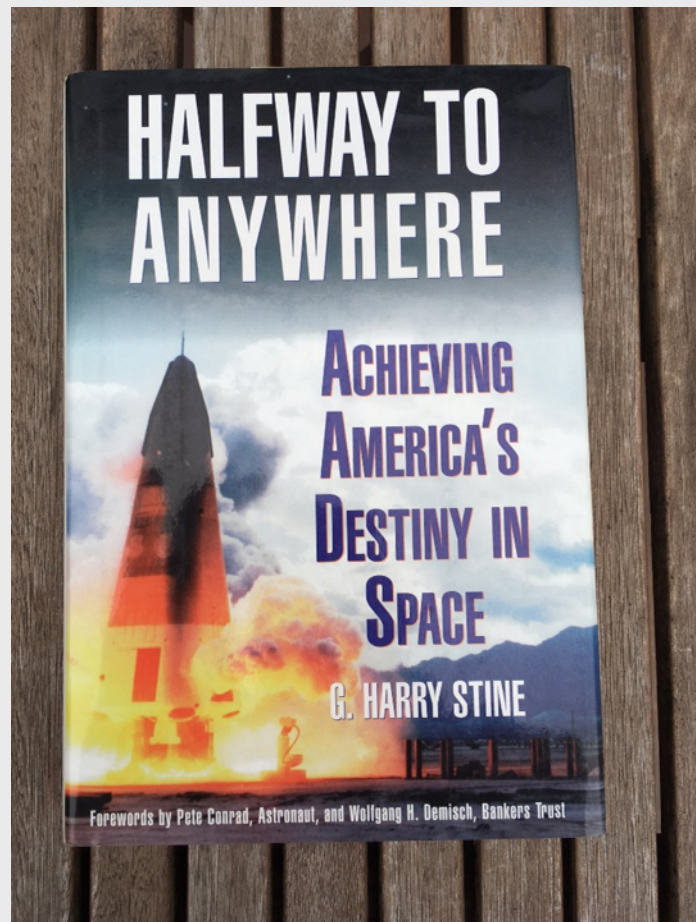
Picture Credit: Adrian Mann

In 1950, Robert A. Heinlein delivered a quote that still resonates with rocket scientists today

***PRICE***

*»Get to low-earth orbit and you're halfway to anywhere in the solar system.«*

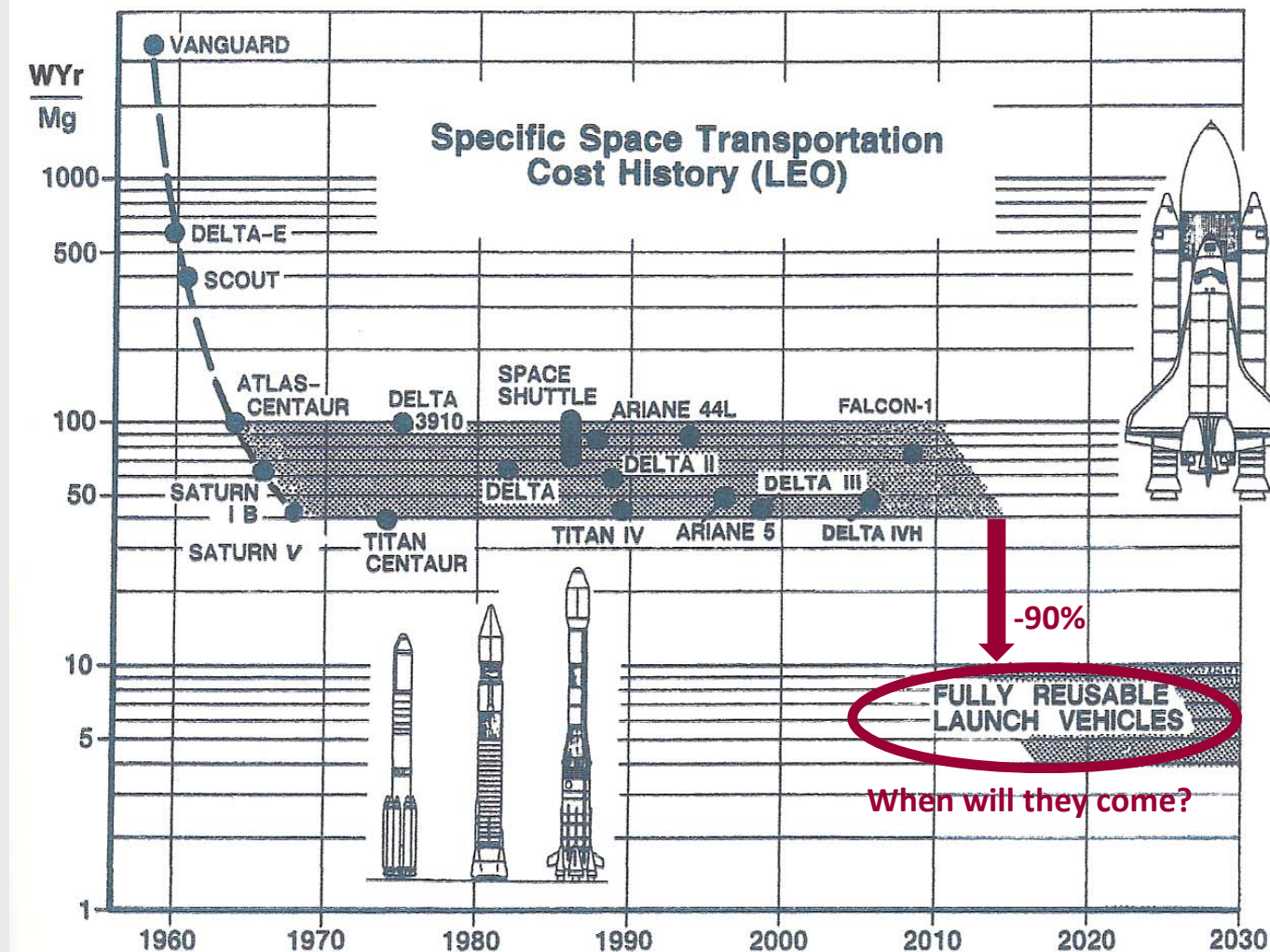
*—Robert A. Heinlein*



- G. Harry Stine used »Halfway to Anywhere« as a book title in 1996.
- The book was intended as a manifesto for the then-impending space revolution brought about by Single-Stage-to-Orbit (SSTO) launch vehicles.
- Tagline: »Commercial spaceships that operate like airliners are possible and profitable and ***Halfway to Anywhere*** tells how and why.«

## Still halfway there, 20 years later: Specific space transportation costs have been stagnating since the Apollo days

**PRICE**



- 1958–1968: steep decrease, owing to introduction of cryogenic upper stages and general trend towards larger payload capacity («the law of scale»)
- After that, not much has changed
- Variations can be attributed to differences in vehicle size and annual flight rate
- The spaceflight revolution is still pending!

Source: Koelle, TRANSCOST, 2010.



# 1. The (R)Evolution of Space Transportation

**The revolution as promised in the 1990s has not happened. Yet, there are still projects that seek to expand the frontier of spaceflight by evolving existing technologies.**



## Case #1, Suborbital: Virgin Galactic's SpaceshipTwo

SPACESHIPONE  
28FT



SPACESHIFTWO  
60FT



SCALE COMPARISON CHART . SPACESHIPONE . SPACESHIFTWO

SPACESHIFTWO WILL CARRY SIX PASSENGER ASTRONAUTS AND TWO PILOT ASTRONAUTS. THE STRUCTURE IS MADE UP OF LIGHT & EFFICIENT CARBON SANDWICH PANELS WITH A HONEYCOMB CORE.

SPACESHIFTWO TECHNICAL SPECIFICATION:

WING SPAN: 27 FT  
LENGTH: 60 FT  
TAIL HEIGHT: 15 FT

CABIN DETAILS:

90" DIAMETER X 12 FT LONG - SIMILAR TO A BUSINESS JET  
WINDOWS ARE 17" AND 13" IN DIAMETER.



GALACTIC

Picture Credit: © 2014 Virgin Galactic Inc., <http://virgingalactic.com/gallery/ss2/>

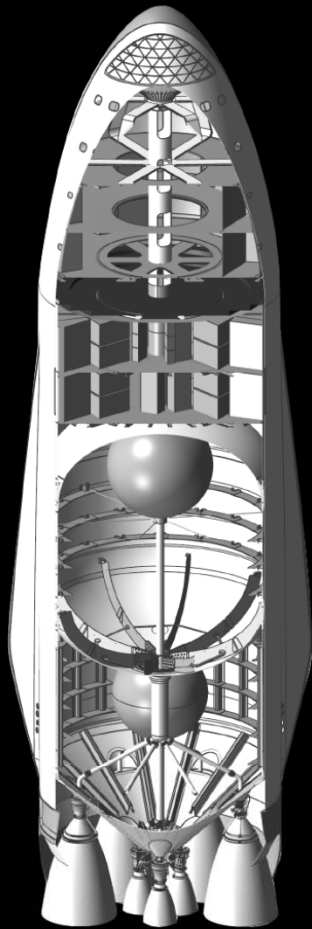
## Case #2, Beyond Low Earth Orbit: NASA's Space Launch System (SLS), Block 1



Picture Credit: <http://www.nasa.gov/exploration/systems/sls/sls-pdr.html>

## Case #3, Mars: SpaceX's Interplanetary Spaceship

**PRICE**



<b>Length</b>	49.5 m
<b>Max Diameter</b>	17 m
<b>Raptor Engines</b>	3 Sea-Level - 361s Isp 6 Vacuum - 382s Isp
<b>Vacuum Thrust</b>	31 MN
<b>Propellant Mass</b>	Ship: 1,950 t Tanker: 2,500 t
<b>Dry Mass</b>	Ship: 150 t Tanker: 90 t
<b>Cargo/Prop to LEO</b>	Ship: 300 t Tanker: 380 t
<b>Cargo to Mars</b>	450 t (with transfer on orbit)

Long term goal of 100+ passengers/ship

\$140 per kg to Mars!

<http://virgingalactic.com/gallery/ss2/>

Copyright © 2015 by PRICE Systems Ltd.  
rfin FE 2015-08-04-7

Picture Credit: © 2016 Space Exploration Technologies Corp., [http://www.spacex.com/sites/spacex/files/mars\\_presentation.pdf](http://www.spacex.com/sites/spacex/files/mars_presentation.pdf)



## **2. The Cost and Price of Space Transportation**

**Space transportation is an expensive service.  
Yet its cost and pricing are deemed intransparent by many  
observers.**



## “Launch Cost” is not what people think



- What is launch cost?

***The amount charged for a launch vehicle as it goes out the factory door (“flyaway price”)?***

***The amount charged for a “turnkey” launch service, comprising the launch vehicle itself, the cost for ground operations, vehicle setup, propellants, launch control, range safety and the like?***

- The total cost of flying to space is more than just the cost of the launch itself!
- There has been a lot of confusion regarding the correct definition of launch cost, or rather the “cost per flight”
- In 1998, the International Academy of Astronautics (IAA) approved the current version of the “Cost per Flight” definition

## The IAA's basic Cost/Price per Flight structure comprises five cost categories

***PRICE***

### 1. Vehicle Cost (VRC)

- |  |                                   |
|--|-----------------------------------|
| (1A) Vehicle Recurring Cost (expendable vehicles only) | (1C) Expendable Elements Cost     |
| (1B) Amortization Share of Vehicle Procurement Cost    | (2) Refurbishment and Spares Cost |

### 2. Direct Operations Cost (DOC)

- |   |  |
|---|--|
| (3) Prelaunch Ground Operations Cost        | (8) Public Damage Insurance Fee                                  |
| (4) Flight and Mission Operations Cost      | (9A) Vehicle Failure Impact Charge<br>(expendable vehicles only) |
| (5) Propellants, Fluids and Consumables     | (9B) Mission Abort and Premature Vehicle Loss Charge             |
| (6) Ground Transportation and Recovery Cost | (10) Other Direct Operations Charges (taxes, fees)               |
| (7) Launch Facilities User Fee              |  |

### 3. Indirect Operations Cost (IOC)

- |  |  |
|--|--|
| (11) Program Administration and System Management Charge       | (13) Technical Systems Support Charge<br>(incl. spares administration) |
| (12) Marketing, Customer Relations and Contracts Office Charge | (14) Launch/Landing Site and Range Cost                                |

### 4. Business Charges (BC)

- |   |                     |
|---|---------------------|
| (15) Development Cost Amortization Charge | (16) Nominal Profit |
|---|---------------------|

### 5. Insurance Cost (IC: optional)

- |                                       |                                     |
|---------------------------------------|-------------------------------------|
| (17) Insurance against Launch Failure | (18) Insurance against Payload Loss |
|---------------------------------------|-------------------------------------|

Cost per Flight (CpF) does not equal Price per Flight (PpF); and it doesn't stop there ...

***PRICE***

**1. Vehicle Cost (VRC)**

+ **2. Direct Operations Cost (DOC)**

+ **3. Indirect Operations Cost (IOC)**

---

= **Total Cost per Flight (CpF)**

➔ This, ideally, is what it costs the launch provider to offer the service.

+ **4. Business Charges (BC)**

---

= **Price per Flight (PpF)**

➔ This is what the buyer actually pays to the launch provider.

+ **5. Insurance Cost (IC: optional)**

---

= **Complete User Cost**

➔ This is what the buyer pays in total for the launch.

## There are many complicating factors in determining »real« launch cost

***PRICE***

<b>Launch Vehicle</b>	<ul style="list-style-type: none"> <li>Actual unit cost is subject to learning during production</li> </ul>
<b>Recurring Cost (RC)</b>	<ul style="list-style-type: none"> <li>Learning effects depend on manufacturing processes, which may be unknown</li> <li>Average unit cost is subject to lot size</li> <li>Average unit cost is subject to facility utilization</li> <li>Split between labour and material cost is subject to change, depending on different inflation rates for each (although material cost is usually only 5–10% of space systems' recurring cost)</li> </ul>
<b>Contract Type</b>	<ul style="list-style-type: none"> <li>"Cost plus" contracts are tightly controlled and monitored, (firm) fixed price contracts are not, hence there is a different quality of cost information</li> </ul>
<b>Amortization of Non-Recurring Cost (NRC)</b>	<ul style="list-style-type: none"> <li>Amortization over unit price depends on source of funding, which may be unknown</li> <li>NRC may be sunk or written off (see also: Infrastructure Cost)</li> </ul>
<b>Direct Operating Cost</b>	<ul style="list-style-type: none"> <li>Propellant costs are often hidden in launch operations cost</li> </ul>
<b>Infrastructure Cost</b>	<ul style="list-style-type: none"> <li>Infrastructure cost may be very high, but sunk, paid for since many years, with no need to recover them</li> <li>User fees for infrastructure as charged as part of launch price may have no relationship with the true cost, or may be not charged at all</li> </ul>
<b>Load Factors</b>	<ul style="list-style-type: none"> <li>Specific launch cost in \$/kg to a given orbit (LEO/GTO) usually assumes 100% utilization of the LV's payload capacity, this is rarely ever the case</li> </ul>
<b>Fixed Costs</b>	<ul style="list-style-type: none"> <li>Very high fixed costs make average cost per launch highly dependable on launch rate per annum (LpA)</li> </ul>
<b>Subsidies</b>	<ul style="list-style-type: none"> <li>Many launch vehicles are heavily subsidized by governments</li> </ul>
<b>Inflation</b>	<ul style="list-style-type: none"> <li>Price escalation factors for the space sector are different from those of GDP deflator or Consumer Price Index (CPI)</li> <li>Historically, space system prices have inflated at rates between one and two times the GDP inflation rate</li> </ul>
<b>Accounting Rules</b>	<ul style="list-style-type: none"> <li>Accounting rules may change over time, hence making extraction of category costs from project funding histories complicated</li> </ul>
<b>Economies of Scope</b>	<ul style="list-style-type: none"> <li>Economies of scope are important issues in space policy and decision-making in the US; example: retaining a strong industrial base for solid rocket propellant production is deemed critical for US missile production</li> </ul>



### **3. Measuring Space Transportation**

**Like every other transportation service on Earth, space transportation gets payloads from A to B by converting energy. Maybe dollars per unit of payload to orbit is not the best metric after all.**

## The case is made for modeling space systems based on energy metrics, like terrestrial modes of transportation

***PRICE***



Professor Nikolai Tolyarenko

1941 –2015

International Space University

- **The original idea:** helping students at the International Space University (ISU) to compare the performance of suborbital and orbital space tourism vehicles (apples to oranges?)
- The traditional metric of payload to Low Earth Orbit (LEO) does not apply
- So, instead of looking into kg to LEO and cost per kg, the metric of additional energy (potential + kinetic) injected into 1 kg of payload was used, plus the cost per unit of energy
- **kg to orbit is replaced by Megajoules (MJ) or kilowatt-hours (kWh)**
- Using these metrics, orbital systems can easily be compared with suborbital space vehicles
- This research was mentored by the late, great Prof. Nikolai Tolyarenko

## One general metric for space transportation uses Specific Orbital Energy

***PRICE***

***Physical performance*** is measured by total energy added through the launcher to its payload upon injection into orbit or trajectory.

$$E = \frac{1}{3.6} \left( -\frac{\mu}{2a} + \frac{\mu}{R} \right) m_{\text{Payload}} \text{ [kWh]}$$

$E$  : additional energy to payload at injection       $R$  : Earth radius [km]  
 $\mu$  : Earth gravitational parameter [km<sup>3</sup>/s<sup>2</sup>]       $m_{\text{payload}}$  : payload mass [kg]  
 $a$  : major semi-axis of orbit [km]

***Economic performance*** is measured by price or cost per unit of energy output in \$/kWh; all amounts of money were normalized as *constant 2010 dollars*.

$$PpE = \frac{PpF}{E} \text{ [$/kWh]}$$

$PpE$  : price per unit of energy  
 $PpF$  : price per flight i.e. launch price [\$]  
 $E$  : additional energy to payload at injection [kWh]

Using these metrics, orbital systems can easily be compared with suborbital vehicles or those from other sectors of terrestrial transportation (air, rail, road, water).

## Energy metrics are already in use as price and performance indicators here on Earth

**PRICE**

Mode		Primary Energy	Price per kWh
<b>Cargo Transport</b>		<b>MJ/TONkm</b>	<b>\$/kWh</b>
Road	Truck and Trailer	0.5–1.9	≥0.14
Rail	Freight Train	0.34–0.6	≥0.28
Water	River Barge	0.14–0.5	≥0.16
Water	Container Ship*	0.075–0.15	0.015–0.05
Air	Aircraft	5–15	0.15–1.15
<b>Passenger Transport</b>		<b>MJ/PAXkm</b>	<b>\$/kWh</b>
Road	Automobile	0.5–2.0	0.50–0.80
Road	Urban Bus	0.5–1.1	0.40–1.00
Road	Overland Bus	0.16–0.46	0.25–0.50
Rail	Commuter Train	1.1–1.5	0.30–1.00
Rail	Long-Distance Train	0.27–0.87	0.50–0.70
Air	Aircraft	0.95–1.9	0.20–2.00
<b>Benchmarks</b>		<b>MJ/kg</b>	<b>\$/kWh</b>
Air/Space	SpaceShipTwo, Suborbital Mission	≈1.0**	≥6700
Ordnance	Rifle Cartridge (.470 Nitro Express)	0.205	9500
Utility	Home Electricity	n/a	0.10–0.20

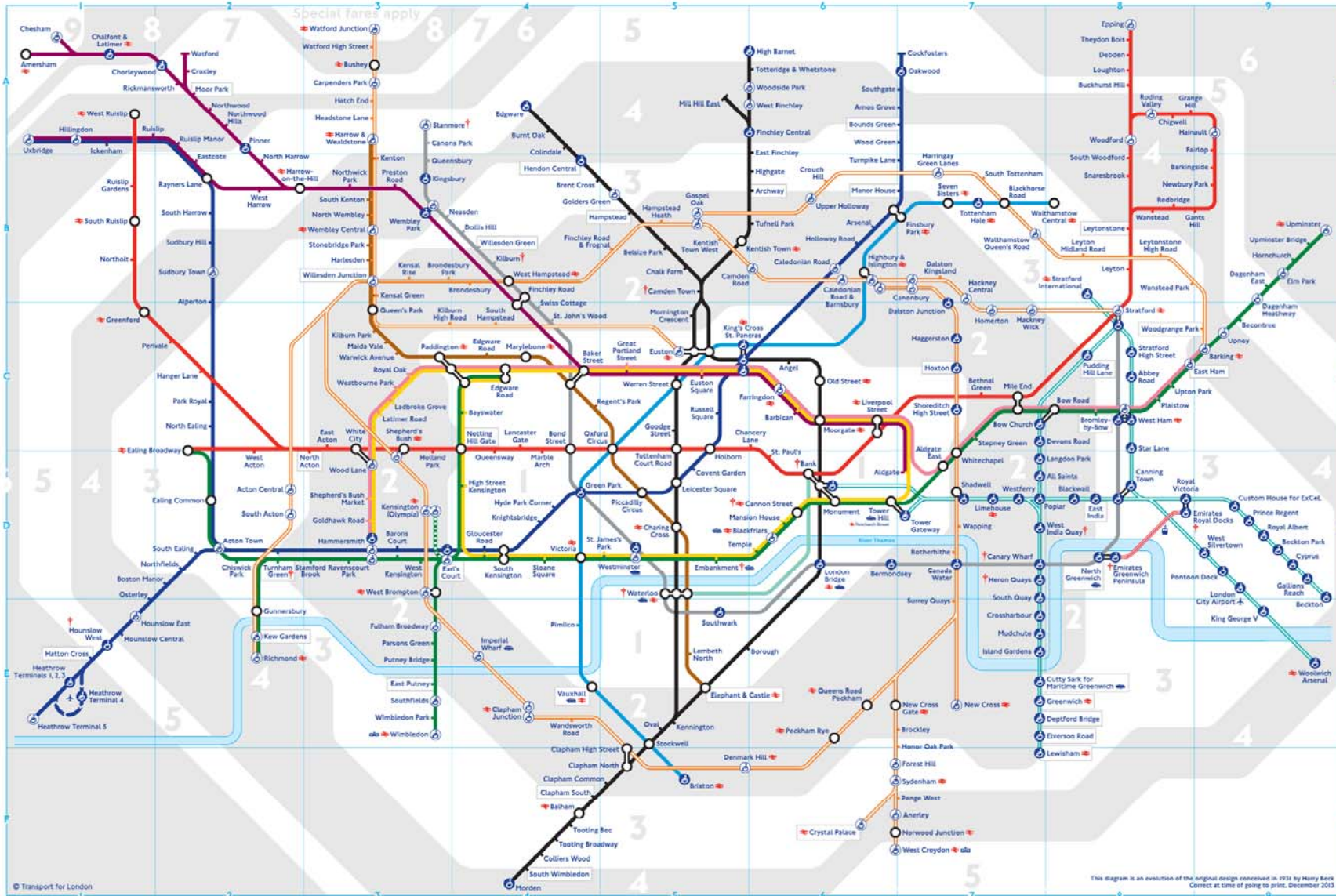
Source: Umweltbundesamt, Forschungszentrum Karlsruhe, Wasser- und Schifffahrtsverwaltung des Bundes, PRICE Research, \$ values for 2010 economic base year;

1 kWh = 3600 kWs = 3.6 MJ

\*) Ship Size 4500–15000 TEU (Twenty-Foot Equivalent Unit) \*\*) Energy output, not input



# Tube map – it is a good metaphor: What about tariff zones for flying to space?



## Check before you travel

**Bank**  
Waterloo & City line open between Bank and Waterloo 0621-0030 Mondays to Fridays and 0802-0030 Saturdays. Between Waterloo and Bank 0615-0030 Mondays to Fridays and 0800-0030 Saturdays. Closed Sundays and Public Holidays.

**Camden Town**  
Sunday 1300-1730 open for interchange and exit only.

**Canary Wharf**  
Step-free interchange between Underground, Canary Wharf DLR and Heron Quays DLR stations at street level.

**Cannon Street**  
Open until 2100 Mondays to Fridays and 0730-1930 Saturdays. Closed Sundays.

**Embankment**  
Bakerloo and Northern line trains will not stop at this station from early January 2014 until early November 2014.

**Emirates Greenwich Peninsula and Emirates Royal Docks**  
Special fares apply. Open 0700-2000 Mondays to Fridays. 0800-2000 Saturdays. 0900-2000 Sundays and 0800-2000 Public Holidays. Opening hours are extended by one hour in the evening after 1 April 2014 and may be extended on certain events days. Please check close to the time of travel.

**Heron Quays**  
Step-free interchange between Heron Quays and Canary Wharf Underground station at street level.

**Hounslow West**  
Step-free access for manual wheelchairs only.

**Kilburn**  
No step-free access from late January 2014 until mid May 2014.

**Stanmore**  
Step-free access via a steep ramp.

**Turham Green**  
Served by Piccadilly line trains until 0630 Mondays to Saturdays. 0745 Sundays and after 2230 every evening. At other times use District line.

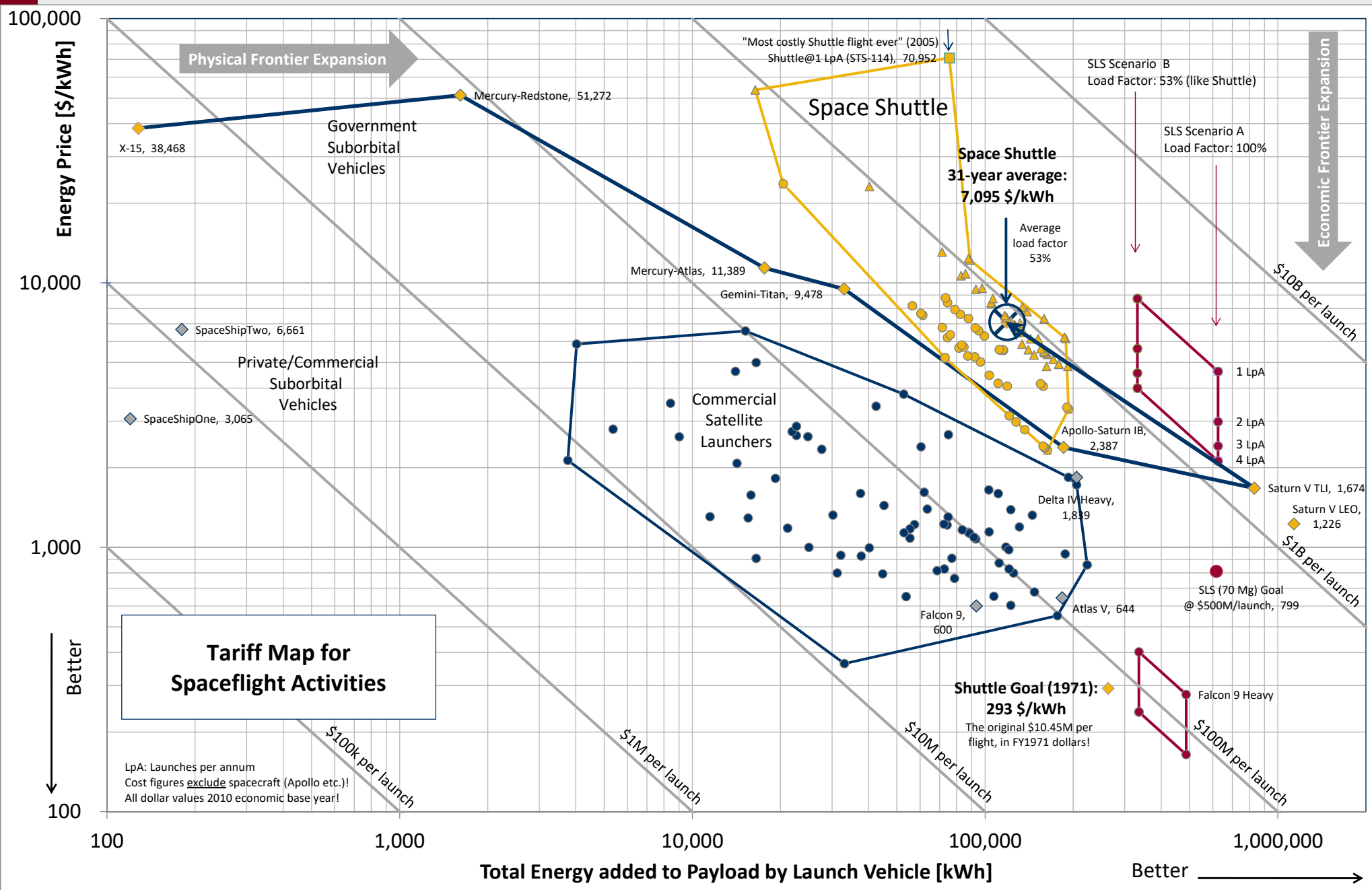
**Waterloo**  
Waterloo & City line open between Bank and Waterloo 0621-0030 Mondays to Fridays and 0802-0030 Saturdays. Between Waterloo and Bank 0615-0030 Mondays to Fridays and 0800-0030 Saturdays. Closed Sundays and Public Holidays. No step-free access from late January 2014 until late July 2014.

**West India Quay**  
Not served by DLR trains from Bank towards Lewisham before 2100 on Mondays to Fridays.

- Key to lines**
- Bakerloo
  - Circle
  - Central
  - District
  - DLR
  - District open weekends, public holidays and some Olympia events
  - Hammersmith & City
  - Jubilee
  - Metropolitan
  - Northern
  - Piccadilly
  - Victoria
  - Waterloo & City
  - DLR
  - London Overground
  - Emirates Air Line

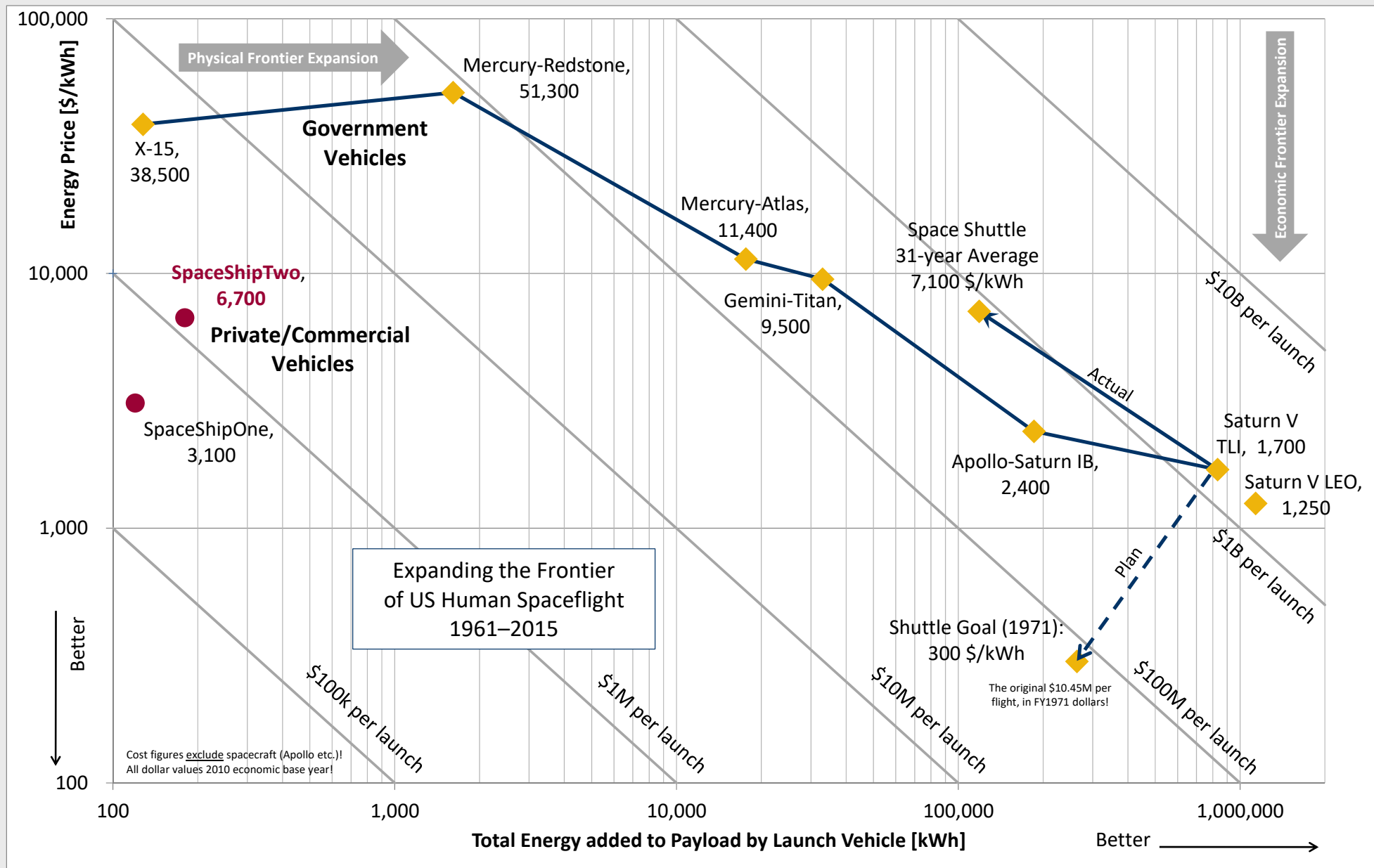
\*Service and network charges may apply. See tfl.gov.uk/terms for details.

# Some distinct "tariff zones" for spaceflight can be identified

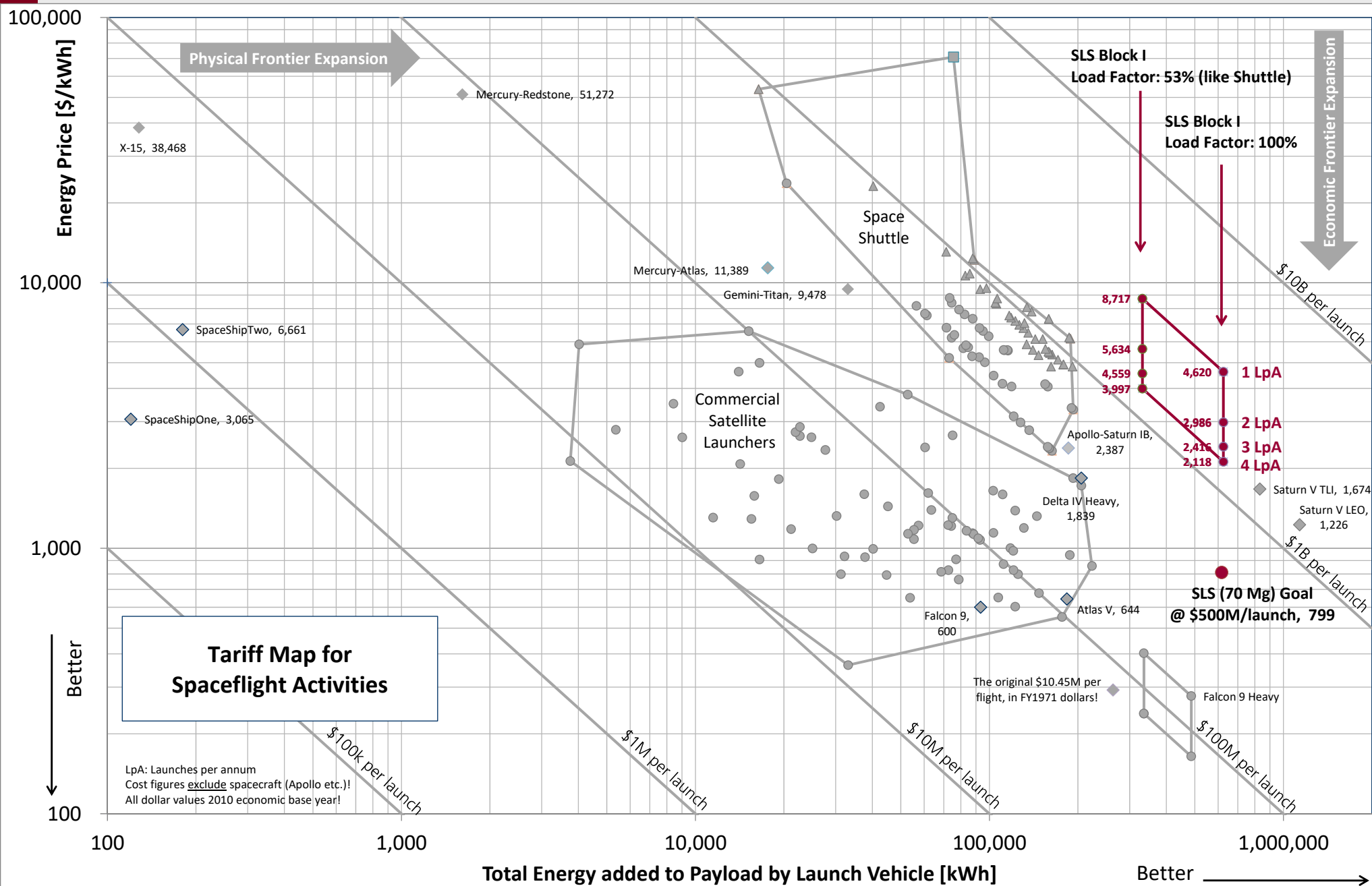


# Case #1: Are we making progress at all?

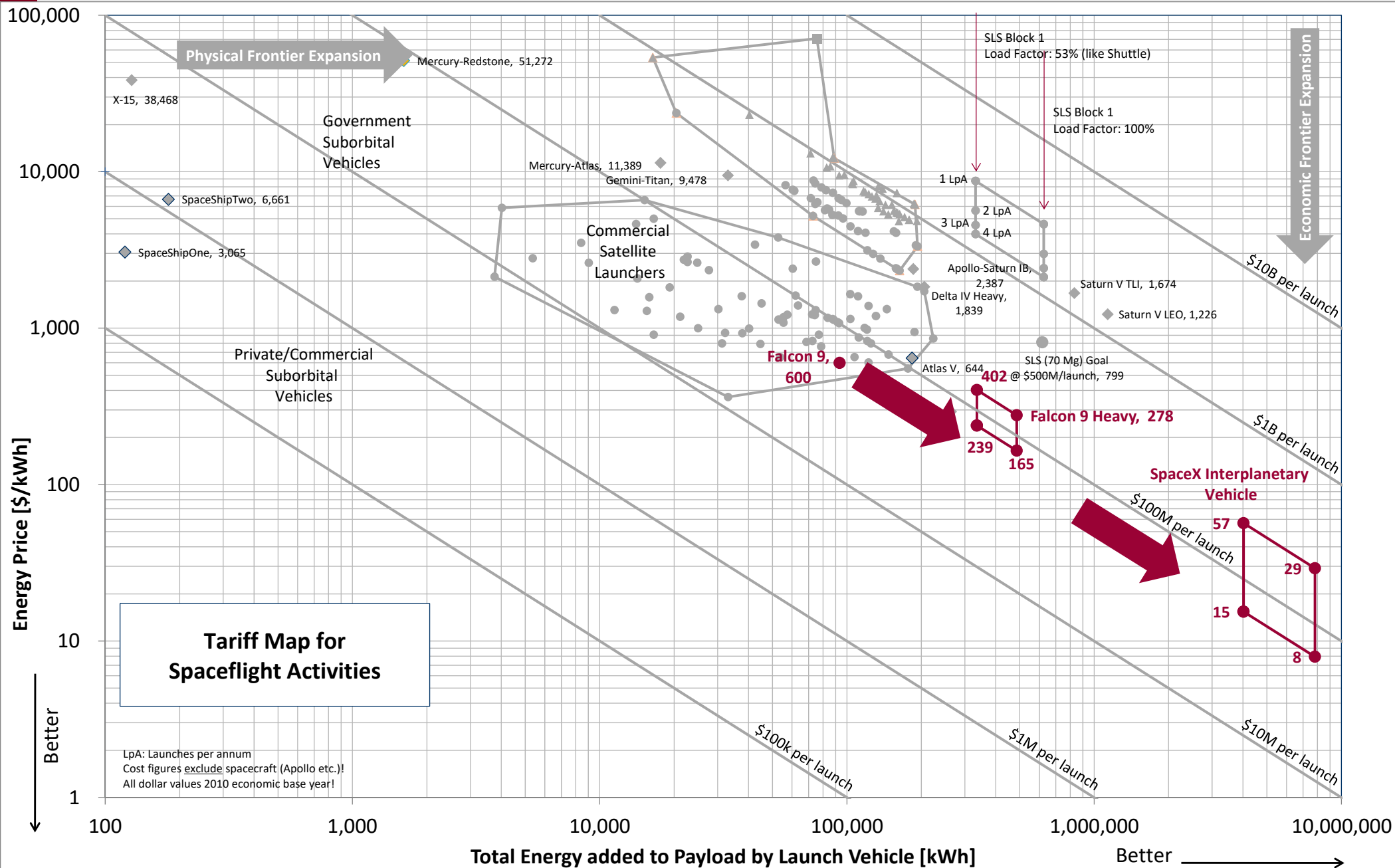
At a ticket price of \$200k, Virgin Galactic's SpaceShipTwo price per unit of energy is close to the Space Shuttle's 31-year average!



# Case #2: How will the SLS break free from its Shuttle legacy?



# Case #3: SPACEX's proposed Interplanetary Spaceship expands the Frontier, but will gigantism work this time?



## The lessons learnt so far are a good starting point for future study activities

***PRICE***

### 1. Commercial Launch Offerings

- The commercial launch market, not yet selling crew-rated launchers, offers pricing between 360 \$/kWh and 6600 \$/kWh
- Suborbital space tourism has the same high specific costs of the Space Shuttle: SpaceShipTwo costs between 6700 \$/kWh and 8300 \$/kWh, depending on ticket price (\$200k vs. \$250k)

### 2. The Space Shuttle Legacy

- Original 1971 goal of <300 \$/kWh was missed: >7000 \$/kWh (134-flight average)
- The proposed Space Launch System (sls), Block 1, if it achieved \$500M per launch, would extrapolate the Shuttle's 8 launches-per-year trend line: at 800 \$/kWh
- Yet, assuming similar high fixed costs and low launch rates of 1–2 /year, a much higher cost per launch can be foreseen

### 3. The Future of Heavy Lift

- The upcoming SpaceX Falcon 9 Heavy promises to achieve the Shuttle's original goal of <300 \$/kWh!
- The SpaceX 100+ passenger Interplanetary Spaceship promises \$140 per kg to Mars, equaling 8 \$/kWh; 3 orders of magnitude lower than the Space Shuttle and close to terrestrial air travel! Too good to be true?

### 4. Economics of Space Transportation

- The economics needed for meaningful human exploration beyond LEO, below the Shuttle's original 300 \$/kWh goal, haven't come from SSTO
- Yet, significant reductions are promised, based on streamlined manufacturing combined with full reusability, in-situ propellant production (methane fuel) and refilling in orbit
- "This time it's different." Is it?



## Backup Slides

\*\*\*

Energy is a good metric for space transportation: A mass brought to, say, orbital velocity shows a significant energy increase

***PRICE***

