



# DEVELOPING COST ENGINEERS

Emily Purpuri  
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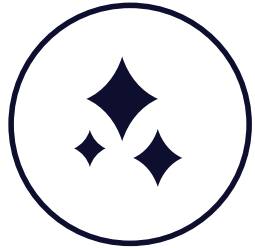




# Overview

- Background
- Where to Begin?
- Making it Fun
- Designing Your Session
- Moving On
- Early Career
- Is there an End?

## Background – Company Overview



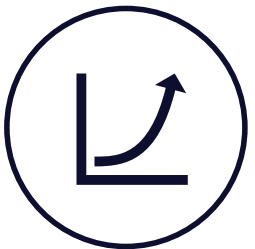
**Established in 2020**



**80 employees, growing to 95 by the end of 2024**



**Sirius Analysis Inc incorporated in Virginia, USA September 2024**



**Turnover more than trebled in the past 2 years**





## Background

- Maths Degree



- Over 15 years experience as a cost consultant in MOD

- STEM Ambassador



# Where to Begin?





## Where to Begin?

- Target Audience
  - How old?
  - How many?
  - Why are they there?
- Time
  - How much do you have?
- Basic Concepts
  - Budget
  - Choices
  - Restrictions
  - Data Gathering

# Making it Fun

Imagine you're 9 years old. Would you rather...

A.

```
for i in people.data.users:
    response = client.api.statuses.user_timeline.get(screen_name=i.screen_name)
    print 'Got', len(response.data), 'tweets from', i.screen_name
    if len(response.data) != 0:
        ltdate = response.data[0]['created_at']
        ltdate2 = datetime.strptime(ltdate, '%a %b %d %H:%M:%S +0000 %Y')
        today = datetime.now()
        howlong = (today-ltdate2).days
        if howlong < daywindow:
            print i.screen_name, 'has tweeted in the past' , daywindow,
            totaltweets += len(response.data)
            for j in response.data:
                if j.entities.urls:
                    for k in j.entities.urls:
                        newurl = k['expanded_url']
                        urlset.add((newurl, j.user.screen_name))
        else:
            print i.screen_name, 'has not tweeted in the past', daywindow
```

B.



# Designing Your Session

- Pick a theme
- Keep it simple
  - Round Numbers
  - Limited Variables
- One session – reuse many times
  - As age of participants increases you can
    - Increase number of variables/constraints
    - Reduce the explicit instructions
- Open ended questions
  - They may surprise you





## Moving On

- University
  - What degree?
  - Placement / year in industry opportunities
- Apprenticeship
  - Develop a more formal

## Early Career

- Learning by Doing
  - Shadow senior staff
  - Explore completed models
  - A Model for Life
- Internal training
  - Ad-hoc sessions on a particular element
- Formal Training / Qualifications
  - CCE/A
  - Stakeholder Management
  - Workshop facilitation
  - And many more!

# Is there an End?



Questions?

Thank you

Any Questions?



